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Open Source
Foundation



OPEN SOURCE
— IN —
FINANCE FORUM

A network diagram consisting of white dots connected by thin white lines, forming a complex, interconnected web. The dots are arranged in a roughly circular pattern, with some lines extending outwards. The background is a dark blue with a lighter blue diamond-shaped pattern.

2026 SPONSORSHIP
PROSPECTUS

New York

November 4-5, 2026

Convvene Brookfield Place, 225 Liberty

About Open Source in Finance Forum New York

November 4–5, 2026 | New York, NY

The Open Source in Finance Forum New York (OSFF) is the premier event that connects the leaders in financial services, technology, and open source innovation. This conference is uniquely designed to foster partnerships, advance talent development and accelerate technological advancements across the finance industry; building faster, trusted and secure solutions.

As open source becomes integral to financial services, OSFF provides companies with the tools to maximize open source collaboration. By strategically contributing to open projects, organizations benefit from reduced development costs, heightened security, top talent, and rapid innovation. OSFF 2026 will spotlight groundbreaking advancements, deliver insights on best practices, and offer exclusive access to the leaders shaping open source in finance.

Sponsorship at OSFF goes beyond a singular event; it's a year-long engagement with the FINOS community. Engage with influential executives, developers, and decision-makers through continuous touchpoints. By the time you reach your OSFF 2026 sponsor booth, you'll be an established name, part of an ongoing dialogue and trusted by your target audience.

Sponsorship packages include opportunities across multiple channels and formats, each carefully designed to enhance your organization's visibility and impact throughout the year.

For tailored packages or special requests, reach out to us at sponsorships@linuxfoundation.org.

Unlock the potential of open source in finance with OSFF sponsorships that resonate all year.

Additional sponsorship opportunities:

- Open Source in Finance Forum - Toronto, April 14, 2026
- Open Source in Finance Forum - London, June 25, 2026
- FINOS Research Studies, Hackathons, Meetups, & Webinars
- FINOS Open Source in Finance Podcast

2026 Event Topics

Agentic AI, GenAI, and AI Governance

- Moving from experimentation to production: Strategies for deploying Agentic AI workflows and Large Language Model (LLM) orchestration in financial environments.
- Operationalizing the FINOS AI Governance Framework and establishing standards for model signing and provenance.
- Practical applications of AI agents for operational efficiency, customer service, and automating complex financial tasks.
- Risk management strategies for Generative AI, including data privacy, hallucination control, and regulatory adherence.

HPC and Cloud Orchestration

- Featuring OpenGRIS and Scaler: Collaborative approaches to shared infrastructure and grid resource scheduling to reduce operational costs.
- Innovations in cloud orchestration and workflow automation to optimize high-performance computing (HPC) in finance.
- Strategies for managing hybrid and multi-cloud environments using open source standards and tooling.
- Orchestrating sophisticated multi-agent processes using cutting-edge agentic standards like the Model Context Protocol (MCP) or Agent-to-Agent (A2A) using Fluxnova.

Evolution @ Scale

- Reducing technical debt through shared infrastructure projects and community-driven architectural patterns.
- Essential developer tools and modernization techniques to tackle technical debt in large financial institutions.
- Addressing common financial institutions legacy modernization and ongoing maintenance challenges with AI.

The Business of Open Source: ROI and Strategy

- From Promise to Proof: Defining and measuring the Return on Investment (ROI) of open source contributions and usage.
- Case studies showcasing open source as a driver of measurable business value, cost reduction, and technical agility. Bonus points if leveraging FINOS projects.
- Strategies for making the business case to executive leadership and shifting organizational culture from “consumer” to “contributor.”
- Real-world success stories of financial institutions leveraging open source to accelerate speed to market.
- Getting control of your own destiny: following the Fluxnova example, highlighting projects where financial institutions can and should come together to strategically maintain openly governed projects and reduce vendor lock-in.

Open Source Security and Automated Compliance

- Featuring CALM: Leveraging “Compliance-as-Code” to automate regulatory adherence and control frameworks.
- Securing the software supply chain through Software Bill of Materials (SBOM) adoption and automated vulnerability management.
- Meeting the requirements of the Digital Operational Resilience Act (DORA) and other global cyber resilience regulations through open collaboration.
- Collaboration models and example projects for identifying and mitigating systemic risks in critical financial infrastructure.
- Featuring any FINOS projects in the tech risk space like Common Cloud Controls, SDLC Controls, AI Governance Framework.

FDC3, Identity, and Next-Gen Interoperability

- The evolution of the connected desktop: Integrating Voice, Natural Language Interfaces (NLI), and AI agents with FDC3 standards.
- Case studies in leveraging FDC3 to create seamless user experiences across desktop, web, and mobile applications.
- Innovations in cross-application identity management and secure data passing between financial workflows.
- Standards and best practices for unifying the financial workstation and improving trader productivity.
- FDC3 in the world of agents: the crossroads of MCP and FDC3.
- Fluxnova Tasks list feature in a FDC3 compliant mode.

Open Source Regulatory Technology (Open RegTech) and Data Standards

- Standardizing data and workflows using the Common Domain Model (CDM) to simplify trade lifecycle events.
- Digital regulatory reporting: Open source approaches to transparent and automated reporting pipelines.
- Handling complex derivatives data and improving interoperability through industry-wide data standards.
- Collaboration among financial institutions to drive standardization in non-differentiating regulatory functions.

OSPO Strategy, Governance, and Licensing

- Best practices for establishing and scaling Open Source Program Offices (OSPOs) within highly regulated institutions.
- Navigating the legal and regulatory landscape of open source licensing, contribution policies, and IP management.
- Guidelines and tools for assessing organizational maturity and enhancing open source readiness.
- Strategies for managing vendor relationships and commercial open source software (COSS) procurement.

Developer Experience, InnerSource, and Talent

- InnerSource Strategies: Fostering collaboration, code reuse, and transparency across internal engineering teams.
- Talent retention and upskilling: Using open source contribution to attract top developers and build internal expertise.
- Building internal talent pipelines and mentorship programs through involvement in OSS projects.

Hot Topics in Open Finance

- Streamlining cross industry workflows through open source and open standards: collateral management, payments, settlement.
- Digital Assets: Stablecoins, Institutional adoption of blockchain, tokenization, and interoperability between TradFi and DeFi protocols.
- Physical risk and Sustainability aligned investing: Open source data standards for ESG reporting, climate risk modeling (OS-Climate), and net-zero transition planning.
- Lightning talks on emerging trends: Quantum computing, Post quantum Cryptography, Open Banking, edge computing, and novel industry collaborations.

2025 Events by the Numbers

NEW YORK

700+ Attendees & Participants

67% Financial Services Industry Attendee Makeup

100+ Thought-Leading Speakers

170+ Organizations Represented

PAST SPEAKERS

Many of the world's financial services and open source technology experts have presented in previous years. Each year the lineup is a who's who of financial services, fintech, and open source industry thought leaders delivering world-class content to attendees. 2026 will undoubtedly maintain that tradition in New York.



Joseph Frazier
Fidelity Investments, CIO, Head of Architecture & Engineering



Natalie Daley
HSBC, Director - Global Head of Cloud Economics & FinOps



Patrick de Cambourg
EFRAG Sustainability Reporting Board, Chair



Johnna Powell
DTCC Managing Director, and Head of Technology, Research and Innovation



Michael Abbot
Accenture, Global Banking & Capital Markets Lead



Madeleine Dassule
Wellington Management | FINOS CIO, Infrastructure Platform



Bhupesh Vora
RBC Capital Markets, Chair, FINOS Governing Board, Head of Capital Markets Quant and Technology Europe



Sitija Sarkar
BlackRock, Vice-Chair, FINOS Governing Board Technical Fellow & Managing Director



Kelsey Hightower
Retired Distinguished Engineer, Author, Advisor, and Open Source Contributor



Helene Astier
S&P Global, Head of Technology, MI Enterprise, Technology and Sustainability

Sponsorships-at-a-Glance

Availability may vary. Contact sponsorships@linuxfoundation.org to confirm availability and secure your sponsorship today.

DELIVERABLES	LEADER 6 AVAILABLE	CONTRIBUTOR 8-AVAILABLE 7 AVAILABLE	COMMUNITY 12 AVAILABLE
SPEAKING OPPORTUNITY			
Speaking Opportunity: Session content must be approved by the Program Committee and FINOS to ensure it is educational and not promotional. Sponsors should prioritize inclusion when selecting speakers. Scheduling is based on availability. Breakout session sponsors will receive opt-in attendee contact information.	5-minute keynote (limited) or 15-minute session	15-minute breakout session	
MARKETING / BRAND EXPOSURE			
Attendee Registration Contact List (Opt-in Only): With name, email, company name, and title.	Pre & Post Event	Post Event	
Social Media: From the FINOS X and LinkedIn handles. Reposts to be approved by FINOS.	2 Thank You Posts 1 Repost	1 Thank You Post 1 Repost	1 Thank You Post
Monthly Mentions on Open Source in Finance Podcast: Pre-event podcasts.	1 Dedicated	1 Shared	1 Shared
Logo Recognition: Logo placement on pre-event marketing: Website, Emails, and Socials	•	•	•
EMAIL PROMOTION			
Email Recognition: Logo recognition in all pre and post-event attendee email communication.	•	•	•
ON-SITE EXPERIENCE			
Keynote Stage Recognition: Verbal recognition during opening keynote session.	•	•	
Exhibit Space: Includes table, (2) chairs, & tabletop sign with sponsor logo. Placement preference based on tier, but subject to availability and timing of signing contract.	•	•	•
Lead Retrieval App: Live scans, real time reporting, and ability to take notes on captured leads. Use of lead retrieval app, no physical device provided.	•	•	•
Recognition on Conference Signage: Logo prominently displayed on conference signage.	•	•	•
Keynote Stage Branding: Logo prominently displayed on keynote stage screens.	•	•	•
Marketing Table: Option to place marketing material or swag item on shared table. Item subject to FINOS approval.	2	1	1
MISC.			
Conference Attendee Passes: Full access passes for the conference for your staff and clients.	15 Members 10 Non-Members	10 Members 8 Non-Members	8 Members 6 Non-Members
20% Discount on Additional Conference Passes: For use by your customers, partners or colleagues.	•	•	•
POST-EVENT			
Custom Question(s) in Post-Event Attendee Survey: Opportunity to add question(s) of your choice (subject to FINOS approval), and follow-up reporting with data results.	2	1	
Post-Event Data Report: Provides event demographics and additional details on event performance.	•	•	•
Non-Member Sponsorship Price	\$60,000	\$40,000	\$20,000
Member Sponsorship Price	\$51,000	\$34,000	\$17,000

The Linux Foundation reserves the right to increase/decrease the number of available sponsorships and update deliverables based on venue restrictions.

Participate in all 2026 Open Source in Finance Forum Events!

Toronto | April 14, 2026

London | June 25, 2026

New York | November 4–5, 2026

Interested in sponsoring more than one event or creating a custom sponsor package? We offer a 7% discount for sponsoring more than one event and are happy to work with you to create a customized package to meet your organization's needs. Contracts for all events must be signed at the same time to receive the discount.



Promotional Marketing Opportunities

These enhanced marketing opportunities require a leveled sponsor package unless otherwise noted.



Conference T-Shirt

\$10,000 | 1 AVAILABLE

Every attendee will receive an event t-shirt. Our designers always create fun shirts that are worn for years to come. Includes your logo on sleeve of shirt. Pricing includes single color logo imprint. Full color logo imprint available at an additional cost.



Wireless Access Sponsorship

\$7,500 | 1 AVAILABLE

Conference wifi network name or password will be named after sponsor, based on venue capabilities.



Breakfast

\$7,500 | 1 AVAILABLE

Sponsorship includes prominent branding at all breakfast stations.



Lunch

\$15,000 | 1 AVAILABLE

Sponsorship includes prominent branding at all lunch stations.



Coffee Breaks

\$5,000 | 3 AVAILABLE

Keep onsite attendees well fueled with beverages and snacks. Benefits include:

- Prominent sponsor branding on signage
- Sponsor recognition on web agenda

Location, layout, and menu items will be determined by FINOS.



Lanyards

\$5,000 | 1 AVAILABLE

Your logo will be featured on attendees' name badge lanyards, providing high visibility throughout the event. Logo must be single-color only (no gradient colors). Full color logo imprint available at an additional cost.



Conference Bag

\$3,000 | 1 AVAILABLE

Every attendee will have the option to pick up a conference bag with event branding and your logo. Logo size and placement subject to bag design and FINOS approval. Logo must be single color only (no gradient colors).



Attendee Reception + Booth Crawl

\$10,000 | 2 AVAILABLE

Sponsor(s) can host this evening with branding on all food and drink stations and prominently placed signage. Attendees will enjoy an evening reception with food, drinks and new friends. Benefits include:

- Reception with sponsor name listed on the official conference schedule
- Exclusive branding on food and drink stations and prominently placed signage
- Logo on drink tickets (limited to 2 per attendee)

Location, layout, and menu items will be determined by FINOS.

CONTINUES ON NEXT PAGE

Interested in sponsoring multiple events or adding additional marketing and promotional opportunities? We offer customized sponsorship packages to meet your company's goals and needs.

QUESTIONS?

Contact us at sponsorships@linuxfoundation.org to secure your sponsorship package now.

Promotional Marketing Opportunities (Con't.)

These enhanced marketing opportunities require a leveled sponsor package unless otherwise noted.



Scholarships

\$5,000 | 10 SCHOLARSHIPS

\$10,000 | 20 SCHOLARSHIPS

Level sponsorship not required.

Showcase your organization's support of FINOS' scholarship program by sponsoring the Registration Scholarship. Benefits include:

- Recognition on pre-event promotion
- Recognition during the opening keynote
- Signage onsite at the event



Cross-Promotion of Pre-Approved Community Events

\$7,500 | UNLIMITED

If you are planning to host your own event in conjunction with OSFF, we would be happy to promote your event to our attendees. Sponsor hosted events may not overlap with the conference program.

Benefits include:

- Event listed on conference website
- Event listed on the official conference schedule
- Event listed in a shared pre-event promotional email
- Event mentioned during keynote session



VIP Reception

\$10,000 | 1 AVAILABLE

Generate deep, meaningful connections with decision-makers by hosting a VIP reception.

Benefits include:

- Support in identifying VIPs, including speakers and sponsors
- Invitation management by FINOS

Sponsor will be responsible for all reception expenses and logistics. Sponsor hosted events may not overlap with the conference program.



Track Sponsorship

\$3,500

Increase your visibility both during the conference and long after the event has concluded by sponsoring a track.

Benefits include:

- Logo on branded signage outside conference room(s) specific to the track of your choosing.
- Logo on schedule and in event promotional materials.
- Branding on Conference Video Recordings: Your logo will be included on the opening title slide of all recordings from your chosen track. Videos are publicly available on the FINOS YouTube Channel and viewed by thousands.

Additional Opportunities



Fluxnova Con - Strategic Partner Sponsor (November 4)

\$10,000 | 5 AVAILABLE

- **Keynote Panel Slot:** One (1) guaranteed panelist seat during the OSFF Opening Keynote Session (Prime Time).
 - **Content Alignment:** Recognition as a key partner in the "Orchestration" ecosystem. Host of the track and opportunity to emcee track for the day.
 - **Podcast Feature:** Interview on the Open Source in Finance Podcast (Video & Audio) focused on technical leadership.
 - **Partner Branding:** Logo on "Fluxnova Con" signage and website.
 - **Digital Reach:** Acknowledgement on FINOS social media channels and select emails.
 - **4 Additional Conference Passes** for OSFF New York (Nov 4-5).
 - **Bank Maintainers:** Do not require an OSFF sponsorship. Other sponsors will require an OSFF sponsorship at Community level or higher.
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Fluxnova Con - Steward Sponsor (November 4)

\$3,500 | 10 AVAILABLE

- **Ecosystem Validation:** Logo recognition on the "Fluxnova Con" signage and website.
- **Networking:** Invitation to the Fluxnova Con Happy Hour.
- **Digital Reach:** Acknowledgement on FINOS social media channels.
- No speaking slot, no sponsor table, and no OSFF conference passes included (Must use existing Member/Sponsor passes).
- Must hold an OSFF Community Level sponsorship or higher

2026 FINOS EVENTS

Toronto

Open Source in Finance Forum
April 14, 2026

London

Open Source in Finance Forum
June 25, 2026

New York

Open Source in Finance Forum
November 4-5, 2026

Open Source in Fintech Meetups

For upcoming meetups
and webinars:

finos.org/news-and-events

CONTACT US

For more information
on sponsoring:

[sponsorships@
linuxfoundation.org](mailto:sponsorships@linuxfoundation.org)

ABOUT FINOS

FINOS (The Fintech Open Source Foundation) unites the financial services industry to build open technologies and standards that enhance profitability, improve resilience, and accelerate innovation. We are *the* trusted community designed by regulated industry participants to solve industry-wide challenges and drive operational excellence and financial technology innovation.

As part of the Linux Foundation, FINOS provides a neutral, well-governed home for open source collaboration across the industry. With a global community of more than 100 member organizations — including major financial institutions, fintechs, and technology firms — FINOS advances open standards and production-grade open source for finance. This work embeds these technologies and standards into the core workflows, platforms, and policies of financial institutions, making them essential to how the industry builds, operates, and evolves. We do this with a clear focus on measurable ROI from open source adoption.

[Learn more about membership at finos.org/members](https://finos.org/members)

FINOS MEMBER COMPANIES

PLATINUM



GOLD



ABOUT THE LINUX FOUNDATION

The Linux Foundation is the world's leading home for collaboration on open source software, hardware, standards, and data. Linux Foundation projects are critical to the world's infrastructure including Linux, Kubernetes, Node.js, ONAP, Hyperledger Foundation, PyTorch, RISC-V, and more. Linux Foundation focuses on leveraging best practices and addressing the needs of contributors, users, and solution providers to create sustainable models for open collaboration. For more information, please visit us at www.linuxfoundation.org.