





# PROSPECTUS

London July 13, 2022

Etc. Venues - 133 Houndsditch

New York December 8, 2022

Convene at 225 Liberty Street

DELIVERING THE POWER OF OPEN SOURCE TO FINANCIAL SERVICES

# OPEN SOURCE IN FINANCE FORUM (OSFF)



Fintech Open Source Foundation



#### **EVENT SUMMARY**

The Open Source in Finance Forum is a conference for experts across financial services, technology and open source to deepen collaboration and drive innovation across the industry in order to deliver better code faster. Financial services firms make extensive use of open source, and are now starting to take full advantage of this incredible resource. By becoming strategic contributors to open source projects, companies decrease development costs, improve security, attract developers, and innovate faster. This event will showcase recent developments and the direction of open source in financial services; provide practical knowledge and guidance on best practices, tools and technologies; explore how to build a successful community; and provide unparalleled opportunities to network with the executives and individuals driving open source in financial services.

## **2022 EVENT TOPICS**

#### **OSS Projects & Standards**

 Including opportunities in data and data management, cloud, open standards, regulation, desktop interoperability and more.

#### **Secure Open Source**

- Secure and Collaborative Innovation using Tooling and Processes for Identifying Vulnerabilities
- How to Build a Robust Community around Software Projects to Maximize Eyeballs on Issues, as well as Solutions

#### **Solving Industry Challenges**

- Using OSS to Deliver Business and/or Tech Value to Your Organization & Consumer
- Open Source Collaboration to Tackle Pervasive Challenges or New Opportunities;
- Application Interoperability including Regulatory Interpretation and Compliance, Open Data, Leveraging Industry Standards like ISDA CDM

#### Delivering Business and/or Tech Value

- Specific Examples of How OSS has Delivered Business and/or Tech Value to Your Organization & Consumers in areas including Operations, Interoperability and Commercial OSS
- Leveraging Commercial Open Source; OSS ROI and Speed to Market (with Newest Tools)

# Developing Open Source Maturity in an Organization

- Developing and Delivering Open Source Tooling, Training & Best Practices
- Addressing Open Source Legal, Compliance, and Policy Concerns
- Leveraging OSS to Attract and Retain Talent
- Upskilling and Becoming More Employable for Contributors
- The Journey through Open Source Readiness for Financial Institutions
- Innersource

# Building Successful & Sustainable OSS Communities

- Tools, Advice and Approaches for Creating Diverse and Equitable (DEI) Communities
- Building and Sustaining OSS Communities in a Highly Regulated Industry
- Attracting and Rewarding Contributors

#### **Hot Topics for OSS in Finance**

 ESG, CBDC, Blockchain, NFTs, AI, Machine Learning, Automation, Banking in the Cloud, Credit, Identity Management; Governments and OS

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#### 2021 EVENTS BY THE NUMBERS

**NEW YORK** 

400+

**Attendees & Participants** 

**Financial Services** 55% Financial Services Industry Attendee Makeup

26+ Thought-Leading Speakers

130+

**Organizations Represented** 

LONDON

200+

**Attendees & Participants** 

**44%** Financial Services Industry Attendee Makeup

**30** + Thought-Leading Speakers

**Organizations Represented** 

# PAST SPEAKERS

Many of the world's financial services and open source technology experts have presented in previous years. Each year the lineup is a who's who of financial services, fintech, and open source industry thought leaders delivering world-class content to attendees. 2022 will undoubtedly maintain that tradition in both London and New York.







Russell Green, Deutsche Bank















# **OSFF SPONSORSHIP**





# SPONSORSHIP OPPORTUNITIES

Contact us at sponsorships@linuxfoundation.org today to secure your sponsorship or if you have any questions.

	Leader  London: New York:	Contributor  London: New York:	Community  London:   New York:	Start-Up
	3 32 Available	4 3 4 1 Available	8 5 8 0 Available	Unlimited
Speaking Opportunity: All sponsor content must be approved by Program Committee and LF/FINOS prior to the event.  Speaking slots based on availability.	10 Minute Keynote			
Custom Questions in Post Event Attendee Survey: Opportunity to add question of your choice (must be approved by LF/FINOS), and follow up reporting with data results.	2x	1x		
Social Media Re-Share: The Linux Foundation Twitter account will retweet 1 post of your choosing. Timing determined by The Linux Foundation.	•	•		
Recognition in Pre-Conference Email Marketing: Includes link to your URL.	•	•		
Recognition During Opening Keynote Session: Sponsor Recognition by Name.	•	•		
Access to Event Press/Analyst List: Contact List shared one week prior to event for your own outreach.	•	•	•	
Exhibit Table*: Includes table with chairs and 1 tabletop sign with your logo.	•	•	•	
Lead Retrieval Scanners*: Live scans, real time reporting and ability to take notes on captured leads.	2	1	1	
Social Media Promotion of Sponsorship: From The Linux Foundation and FINOS (Twitter, FB and LinkedIn). Sponsor can provide custom content (must be approved by The Linux Foundation).	4x	3x	2x	1x
Conference Attendee Passes: Full access passes to the entire conference for your staff or customers.	10	6	5	2
20% Discount on Additional Conference Passes: For use by your customers, partners or colleagues.	•	•	•	•
Recognition on Event Signage: <b>Prominent logo</b> display on conference signage.	•	•	•	•
Keynote Stage Branding: Logo prominently displayed on stage screens.	•	•	•	•
Post-Event Data Report. Provides event demographics and additional details on event performance.	•	•	•	•
Recognition on Event Website: Prominent logo display on all event web pages. Includes link to your URL.	•	•	•	•
Collateral Distribution*: Laid out in a prominent location near registration.	•	•	•	•
Sponsorship Cost	\$45,000	\$20,000	\$10,000	\$5,000
FINOS Member Sponsorship Cost	\$31,500	\$14,000	\$7,000	\$3,500

Linux Foundation Members receive a 5% discount (or 7% when signing up to sponsor multiple events at once). Note that membership discounts may not be combined.

<sup>\*</sup>As permitted per COVID-19 safety + social distancing requirements.

## PROMOTIONAL MARKETING **OPPORTUNITIES**



Open Source Foundation



#### ADDITIONAL PROMOTIONAL MARKETING OPPORTUNITIES

We have a number of additional promotional marketing opportunities available that enhance the attendee experience and add value to your sponsorship. Leveled sponsorship required.

#### Diversity Scholarship / \$5,000

Participating companies will be recognized in emails and social media. More importantly, many attendees who otherwise would not have the means to attend, will have the opportunity to participate in the event.

#### Developer Scholarship / \$5,000

You will be identified as the "Developer Scholarship" sponsor, and will make these possible. Scholarships will be awarded to verified active open source contributors selected to attend the conference. Includes pre-event blog post promotion, inclusion on event website home page, and inclusion/recognition in communication to those receiving scholarships.

#### Women in Open Source & Finance Feature Session / \$5,000

Show your support for increasing the number of women involved in finance and open source by sponsoring a featured session on diversity and inclusion. Includes pre-event blog and promotion, inclusion/recognition on the event website homepage, and recognition at the event.

#### Lanyards / \$5,000

Every attendee will wear a name badge and lanyard, and your logo will appear across the lanyard. Pricing includes a single color logo imprint. Full color logo imprint available at an additional cost.

#### Breakfast & Coffee Breaks / \$5,000

Includes large branded signage in breakfast and break areas, as well as recognition on event website.

#### Lunch / \$7,500

Includes large branded signage in lunch areas, as well as recognition on event website.

#### Attendee Shirt / \$7,500 · SOLD OUT

Our designers always create fun shirts that are worn for years to come. Includes your logo on the shirt. Pricing includes single color logo imprint. Full color logo imprint available at an additional cost.

#### Attendee Lounge / \$7,500

Sponsor a themed lounge such as Developer, Meetup, Community or Enterprise Lounge. Provides the space and snacks to get attendees collaborating. Includes sponsored signage in lounge

#### Onsite Attendee Reception

#### & Booth Crawl / \$7.500 · SOLD OUT

A great opportunity to support the community, make an announcement and more. You can be the exclusive sponsor of an onsite or offsite evening event at one or both of our conferences this year.

One sponsorship is available for each opportunity listed above.

Interested in sponsoring multiple events or adding additional marketing and promotional opportunities? We offer customized sponsorship packages to meet your company's goals and needs.

#### QUESTIONS?

Contact us at sponsorships@ linuxfoundation.org to secure your sponsorship package now.

# **FINOS**



Fintech Open Source Foundation



# 2022 **FINOS EVENTS**

#### London

**Open Source Finance Forum** July 13, 2022

#### **New York**

**Open Source** Finance Forum December 8, 2022

**Open Source in Fintech Meetups** 

For upcoming meetups and webinars: finos.org/news-and-events

# CONTACT US

For more information on sponsoring: sponsorship@linuxfoundation.org

#### **ABOUT FINOS**

FINOS is now a Linux Foundation organization. The Fintech Open Source Foundation (FINOS) is an independent membership organization whose purpose is to accelerate collaboration and innovation in financial services through the adoption of open source software, standards and best practices. FINOS believes that global financial organizations that embrace open source software, together with common standards, will be best positioned to capture the growth opportunities presented by a quickly evolving technological landscape. FINOS has a wide range of projects driven by more than 30 financial services and technology members, and 300+ community contributors. Through our projects we enable collaboration in key areas of innovation for the industry including data, cloud, interoperability, and regulation. For more information, visit www.finos.org.

Learn more about membership at finos.org/members

#### FINOS MEMBER COMPANIES













Morgan Stanley

**NOMURA** 





























































#### ABOUT LINUX FOUNDATION

Founded in 2000, the Linux Foundation is supported by more than 1,000 members and is the world's leading home for collaboration on open source software, open standards, open data, and open hardware. Linux Foundation's projects are critical to the world's infrastructure including Linux, Kubernetes, Node.js, and more. The Linux Foundation's methodology focuses on leveraging best practices and addressing the needs of contributors, users and solution providers to create sustainable models for open collaboration.

# Sponsorship Bundles & Custom Packages

Interested in sponsoring multiple events and/or creating a custom sponsor package? We offer bundled sponsorship package discounts and are happy to work with you to create a customized package to meet your organization's individual needs.



Contact sponsorships@linuxfoundation.org to secure your sponsorship today.

www.events.linuxfoundation.org