



October 23-24, 2022 • Detroit, MI

# **2022 SPONSORSHIP PROSPECTUS**

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The sixth annual Spinnaker Summit will be co-located with KubeCon+CloudNativeCon in Detroit on October 23-24, 2022.

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## Why Sponsor Spinnaker Summit 2022?

Sponsoring this event is a unique opportunity to gain valuable mindshare of an elite audience of engineers, architects, and managers involved in:

- DevOps
- Site Reliability Engineering
- Cloud Engineering
- Software Development
- IT Operations
- Product Management

The Summit will bring together a global community of collaborators, focused on the future of Spinnaker, the open-source continuous delivery platform. The event will include hands-on workshops, keynotes, happy hours, and more. Targeted toward developers, architects, operators, and technical leaders, this event will be a great place to share knowledge and build connections.

## Sponsorship At-A-Glance

CATEGORY	DELIVERABLES	DIAMOND 3 AVAILABLE	PLATINUM 5 AVAILABLE	GOLD UNLIMITED
SPEAKING OPPORTUNITY	<b>20-minute keynote or 30-minute breakout presentation:</b> Content to be approved by program committee and based on availability. First-come, first-served.	•		
	<b>15-minute breakout presentation:</b> Content to be approved by program committee		•	
ON-SITE EXPERIENCE	<b>Recognition on Event Signage:</b> Sponsor logo on conference signage	•	•	•
	<b>1-minute video during opening keynote:</b> Provided by sponsor company	•	•	
	<b>Logo included on "Thank you to our Sponsors" slide during keynote sessions</b>	•	•	•
	<b>Exhibit Booth:</b> -Location selected in order of sponsorship tier	6' TABLETOP	6' TABLETOP	6' TABLETOP
MARKETING/ BRAND EXPOSURE	<b>Blog Post:</b> Featured profile or interview on project blog	•	•	
	<b>Assistance with press bookings at event:</b> Helping you get the most out of an on-site announcement	•	•	
	<b>Sponsor recognition in news release:</b> Contract required to be signed by September 16.	•	•	
	<b>Recognition on Event Website:</b> Prominent logo display on event homepage	•	•	•
	<b>Social Media Recognition:</b> Pre-determined number of "Thank you" tweets	(1) PRE AND (1) DURING	(1) PRE AND (1) DURING	(1) PRE-EVENT
	<b>60-minute Webinar:</b> CDF will host and promote with content & speaker of Sponsor's choosing. Sponsor will receive contact info for webinar registrants.	•		
EMAIL PROMOTION	<b>Pre or Post Conference Email Blast:</b> 1 email to opt-in list to be sent by event organizers	•		
	<b>Pre or Post Event Email Recognition:</b> 50-word entry in attendee email	•		
	<b>Pre or Post Event Email Recognition:</b> Sponsor logo in footer of post-event attendee email	•	•	NAME ONLY
POST-EVENT	<b>Opportunity to add pre-approved custom question to the post-event attendee survey:</b> Follow up reporting will be provided with survey results	•	•	
	<b>Post-Event Data Report:</b> Provides event demographics and additional details on event performance	•	•	•
MISC.	<b>Complimentary attendee passes to be shared by Sponsor</b>	5	4	2
	<b>20% Discount on Additional Conference Passes:</b> For use by your customers, partners or colleagues	UNLIMITED	UNLIMITED	UNLIMITED
Sponsorship Cost		Member \$30,000	Member \$20,000	Member \$5,000
		Non-Member \$36,000	Non-Member \$24,000	Non-Member \$6,000

## Add-On Opportunities Tiered sponsorship required.

<b>Reception in Sponsor Showcase - 2 available:</b> Sponsor can host this evening with branding on all food and drink stations and prominently placed signage.	<b>\$5,000</b>
<b>Live Stream - 1 available:</b> Includes logo on live stream and event website. Sponsor will be allowed to use recordings on their website or in promotional materials.	<b>\$5,000</b>
<b>Session Recording Sponsor - 1 available:</b> Includes logo on post-event recordings.	<b>\$5,000</b>
<b>Wireless Access - 1 available:</b> Conference Wi-Fi network name or password will be named after Sponsor. Naming based on venue's capabilities.	<b>\$5,000</b>
<b>Attendee T-Shirt - 1 available:</b> Every in-person attendee will receive an event t-shirt. The design will include your logo on sleeve of t-shirt.	<b>\$5,000</b>
<b>Developer Lounge - 1 available:</b> Provides the space and snacks to get developers hacking and connecting into the wee hours. Features comfy seating areas, bean bags and more. Includes sponsored signage.	<b>\$5,000</b>
<b>Lunch - 1 available:</b> Signage on all lunch stations in common areas.	<b>\$5,000</b>
<b>Breaks - 2 available:</b> Signage on all break stations in common areas	<b>\$2,500</b>
<b>Lanyards - 1 available:</b> Exclusive Sponsor logo will appear across the lanyard.	<b>\$5,000</b>
<b>Diversity Scholarship: Showcase your organization's support of CDF's scholarship program by sponsoring the Diversity scholarship - unlimited available.</b> Sponsors receive: - Recognition during the opening Keynote - Signage onsite at the conference - Recognition on pre-conference promotion	<b>\$2,500</b>
<b>Job Board - 1 available:</b> Logo on job board located near registration.	<b>\$5,000</b>