# Table of Contents

- About Open Compliance Summit ............................................... 3
- Why Sponsor ................................................................................. 4
- Why The Community Attends ..................................................... 4
- 2021 by the Numbers ................................................................... 5
- Open Compliance Summit 2021 Demographics ....................... 6
- Previous Sponsors ........................................................................ 7
- Sponsorships-at-a-Glance ............................................................ 8
- Sponsorship Bundles & Custom Packages ................................. 9
December 7-8, 2022 | Yokohama, Japan

About Open Compliance Summit

The Open Compliance Summit is an exclusive event for Linux Foundation members and select invitees. The summit provides a neutral environment for participants from different companies and different backgrounds to:

• Discuss and exchange compliance best practices (processes, policies, guidelines, tools, open source governance, etc.).

• Increase awareness on implementing and managing a compliance program, and managing compliance via your supply chain.

• Discuss common compliance challenges and how to address them.

• Increase involvement of participants in The Linux Foundation Open Compliance Program (tools, templates, SPDX, etc.).

This is the ONLY event focused solely on compliance in the world of open source.

Attendance is limited to ensure intimate conversations and ease of networking and collaboration. This summit (like prior) will be held under the Chatham House Rule.
Why Sponsor

Sponsoring Open Compliance Summit provides an excellent opportunity for organizations to share knowledge around open source compliance.

Gain valuable thought leadership
Reach potential partners and customers
Recruit top talent
Create positive brand awareness
Showcase products, technologies and services
Strengthen valuable relationships

Why The Community Attends

To increase collaboration among the summit participants in the area of open source legal compliance via:

• Exchanging best practices.
• Increasing involvement of participants in the Linux Foundation Open Compliance Program (tools, templates, SPDX, Open Chain etc.).
• Increasing awareness on implementing and managing compliance program, and managing compliance via your supply chain.
• Discussing common compliance challenges and how to address them.

Who Should Attend:

• Legal Counsel
• Compliance Officers
• Product Managers
• Engineering Managers
• Process Managers
• Supply Chain Professionals
Open Compliance Summit 2021 by the Numbers:

**122 TOTAL REGISTRANTS**

*Attendees from 82 organizations*

*21 countries represented*

*80% of registrants attended the live event*

*20% of speakers and 25% of attendees identified as women or non-binary.*

*100% of respondents felt that participating in the event was a valuable use of their time.*

*100% of respondents found the conference content & sessions to be informative and useful.*

*100% of respondents would recommend attending Open Compliance Summit to a friend or colleague.*
Open Compliance Summit 2021 Demographics

(please note, this event was held virtually)

**Industry**
- Information Technology: 44%
- Non-profit: 12%
- Telecommunications: 10%
- Automotive: 8%
- Industrial Manufacturing & Machinery: 7%
- Professional Services: 7%
- Financing / Banking / Insurance: 4%
- Healthcare: 4%
- Consumer Goods: 3%
- Energy: 1%

**Job Level**
- Manager: 31%
- Individual Contributor: 27%
- Other: 15%
- Director: 10%
- CXO / ED: 7%
- VP / SVP / GM: 7%
- Academic: 3%

**Job Function**
- Manager - OSPO: 22%
- Legal / Compliance: 20%
- Executive: 14%
- Other: 10%
- Manager - Other: 7%
- Manager - Technical Teams: 6%
- Architect: 6%
- Application Developer (Front-end / Back-end / Mobile / Full Stack): 5%
- Systems / Embedded Developer: 2%
- IT Operations - DevOps: 2%
- Media / Analyst: 2%
- Professor / Academic: 2%
- Kernel / Operating Systems Developer: 1%
- Marketing: 1%

**Country**
- United States: 27.23%
- Japan: 24.79%
- Germany: 10.74%
- Netherlands: 6.61%
- India: 5.79%
- United Kingdom: 4.96%
- Republic of Korea: 3.31%
- Canada: 2.48%
- China: 2.48%
- Taiwan: 2.48%
- Australia: 0.83%
- Belgium: 0.83%
- Bulgaria: 0.83%
- Finland: 0.83%
- France: 0.83%
- Israel: 0.83%
- Italy: 0.83%
- Romania: 0.83%
- Spain: 0.83%
- Sweden: 0.83%
- Switzerland: 0.83%
Previous Sponsors

Companies of all sizes across diverse industries benefit from being a part of OCS Summit.

Previous sponsors include:

- Renesas
- Hitachi
- Panasonic
- FOSSID
- TechMatrix
- FOSSA
- OPENCHAIN
- NEC
- Google
- Qualcomm
Sponsorships-at-a-Glance

Contact sponsorships@linuxfoundation.org to secure your sponsorship today.

<table>
<thead>
<tr>
<th></th>
<th>GOLD</th>
<th>SILVER</th>
<th>BRONZE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Shared Bookable Meeting Room</strong>: For private meeting use only.</td>
<td>4 available</td>
<td>4 available</td>
<td>Unlimited</td>
</tr>
<tr>
<td><strong>Speaking Opportunity</strong>: All sponsor content must be approved by Program Committee and The Linux Foundation. Speaking slots based on availability.</td>
<td>10-Minute Keynote</td>
<td>5-Minute Keynote</td>
<td></td>
</tr>
<tr>
<td><strong>Exhibit Booth</strong>: Includes (1) table and (2) chairs</td>
<td>•</td>
<td>•</td>
<td>•</td>
</tr>
<tr>
<td><strong>Recognition on Event Signage and Website</strong>: Prominent logo display on all event web pages and on conference signage.</td>
<td>•</td>
<td>•</td>
<td>•</td>
</tr>
<tr>
<td><strong>Recognition in Pre-Conference Email Marketing</strong>: Includes link to your URL.</td>
<td>•</td>
<td>•</td>
<td>•</td>
</tr>
<tr>
<td><strong>Conference Attendee Passes</strong>: Full access passes to the entire conference for your staff or customers.</td>
<td>6</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td><strong>Recognition During Opening Keynote Session</strong>: Sponsor Recognition by Name.</td>
<td>•</td>
<td>•</td>
<td>•</td>
</tr>
<tr>
<td><strong>Keynote Stage Branding</strong>: Logo prominently displayed on stage screens or signage.</td>
<td>•</td>
<td>•</td>
<td>•</td>
</tr>
<tr>
<td><strong>Shared Branding on Signage in Meal Area</strong></td>
<td>•</td>
<td>•</td>
<td>•</td>
</tr>
<tr>
<td><strong>Sponsorship Cost</strong></td>
<td>$15,000</td>
<td>$10,000</td>
<td>$7,000</td>
</tr>
</tbody>
</table>

**As permitted per COVID-19 safety + social distancing requirements.**
Join us at Open Compliance Summit 2022!
December 7-8, 2022 | Yokohama, Japan

Sponsorship Bundles & Custom Packages
Interested in sponsoring multiple events and/or creating a custom sponsor package? We offer bundled sponsorship package discounts and are happy to work with you to create a customized package to meet your organization’s individual needs.

Linux Foundation Corporate Members receive sponsorship discounts on Linux Foundation events; 5% discount or 7% when signing up for multiple events at once.

Contact sponsorships@linuxfoundation.org to secure your sponsorship today.

www.events.linuxfoundation.org